Opportunity Assessment – Cobalt Recycling

Case Study



Cobalt Recycling Opportunity Assessment

Client	Leading chemicals and materials company
Industry	Metals & mining and chemicals & materials
Products	Cobalt

Context

 The client wanted to understand the cobalt value chain starting from mines to end-use applications and its global supply-demand scenario till 2025.

Key Business Questions

- What is the value chain of cobalt (cradle to grave)?
- How is the production of mined and refined cobalt in different countries?
- What is the demand for refined cobalt and what is the supply-demand gap?
- What are the various risks in cobalt recycling?
- How is the industry reacting to possible cobalt shortage?

Engagement Scope



- Which are the various nodes in the value chain?
- Which are the key players at various nodes in the value chain?
- What is the cost structure at various nodes in the value chain?
- What is the value addition and wallet value at each node in the value chain?

Supply-demand Assessment

- How is the production of mined and refined cobalt?
- What is the demand for refined cobalt?
- What is the supply-demand gap of refined cobalt?

3 Industry's Reaction to **Possible Shortage**

- What are the various risks in cobalt supply chain?
- How is the industry reacting to possible cobalt shortage?

Key Findings and Conclusions

- Overall risks associated with cobalt supply-demand scenario
- Attractiveness of cobalt recycling and potential collaboration opportunities



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Research Methodology

Secondary Research

- Conducted desk research by referring to sources that include associations, journals, magazines, company websites, conference presentations, etc.
- Referred to industry databases such as Factiva, ICIS, Questel Orbit, Bloomberg, etc.

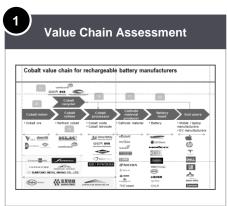
Primary Research

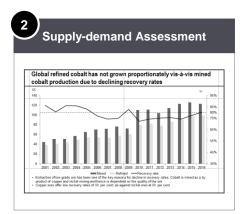
40+ interviews with mining, refining & recycling companies, direct & indirect customers, and other stakeholders in the value chain

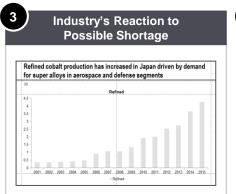
Benefits to Client

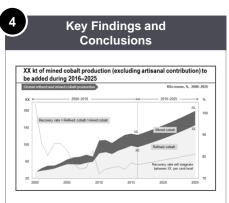
- Identification of various players at different nodes in the value chain
- Understanding of supply-demand gap for refined cobalt
- Evaluation of opportunity and risks associated with cobalt recycling
- Analysis of the industry reaction to possible cobalt shortage
- Identification of potential collaboration opportunities for cobalt recycling

Sample Analysis









Thank you

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